

# Agribusiness

*Large and small farming operations - Westfield offers tried and true, signature products with competitive coverages. But with Westfield, commercial customers get more than a policy.*

## 92 Preferred Classes

## 266 “Good Fit” Classes

## 76 Preferred Classes for Workers’ Compensation

We’re writing the Preferred Classes and so much more. Check out our [Digital Appetite Guide](#) for preferred and “good fit” classes we’re eager to write with your agency.

## Why Westfield

- Local team members who live in your community.
- Flexible product options
- Always available – and highly satisfactory claims services
- We back our promises. Every. Single. Time.
- Financially stable, with an A.M. Best A rating to back us up

### Some associations include:

- American Mushroom Institute
- National Association of Manufacturers
- United Poultry Growers Association
- PennAg – Pennsylvania only
- U.S. Apple Association – Virginia
- VA Wine – Virginia

# PREFERRED CLASSES

## Crop/Produce/Nut Production

- Crop harvesting (primarily by machine)
- Farm labor contractors and crew leaders^
- Florist, nursery stock, florist supplies
- Mushroom production^
- Nursery and tree production^
- Post-harvest crop activities^ (except cotton ginning)

## Distributors

- Cotton and seed merchants
- Feed, grain, or hay dealers
- Fruit, nut, or vegetable
- Livestock sales
- Meat, fish, poultry, or seafood

## Manufacturing

- Fruit or vegetable juice
- Frozen fruit, juice and vegetable^
- Meat, fish, poultry and seafood processing^
- Milk and cheese^
- Processing facilities^

## Meat/Dairy/Egg Production

- Apiculture^
- Beef cattle ranching and farming^
- Cattle feedlots^
- Crop farming^
- Dairy cattle and milk production^
- Dual purpose cattle ranching and farming^
- Goat farming^
- Hog and pig farming^
- Horses and other equine production^
- Livestock merchant wholesalers^
- Other animal (livestock) production^
- Sheep farming^

## Other

- Custom harvesting contractors/operations
- Farm/Ag supply stores
- Farm product warehousing and storage^

## Workers’ Compensation

**Westfield Agribusiness and Middle Market share preferred classes within the following industries:**

- Animal production
- Animal slaughtering (except poultry)
- Apiculture
- Beef cattle ranching and farming
- Crop farming
- Dairy cattle and milk production
- Dairy product (except dried and canned) merchant wholesalers\*
- Dual purpose cattle ranching and farming
- Farm labor contractors and crew leaders
- Farm supplies merchant wholesalers\*
- Fluid milk manufacturing
- Goat farming
- Grain and field bean merchant wholesalers\*
- Hog and pig farming
- Horses and other equine production
- Livestock merchant wholesalers
- Meat and meat product merchant wholesalers
- Meat processed from carcasses
- Mushroom production
- Nursery and tree production
- Poultry and poultry product merchant wholesalers
- Sheep farming
- Specialty canning

